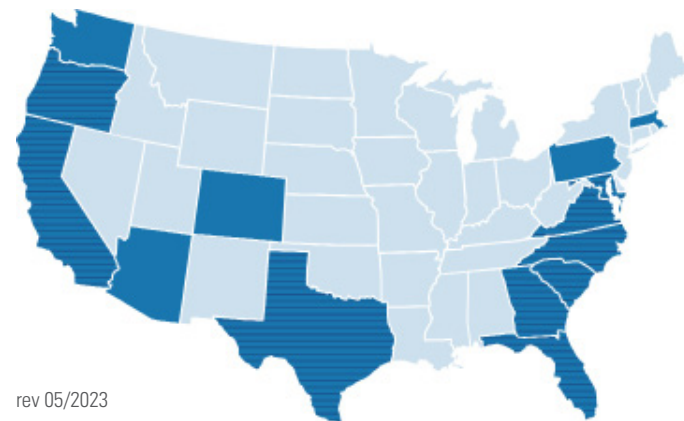


# BALFOUR BEATTY US MEDIA OVERVIEW

## OUR COMPANY

With a legacy in the United States spanning over a century, Balfour Beatty is an industry-leading provider of general contracting, at-risk construction management and design-build services for public and private sector clients across the country. Performing heavy civil and vertical construction, the company is part of [Balfour Beatty plc](#) (LSE: BBY), a leading international infrastructure group that provides innovative and efficient infrastructure that underpins our daily lives, supports communities and enables economic growth.

Balfour Beatty has a passion for innovation that is fueled by a relentless curiosity, a drive and determination to leverage Lean construction practices, innovative technologies and efficient processes to deliver ever-increasing value for clients. More than ever, clients and trade partners turn to Balfour Beatty to find new, improved ways of delivering projects without sacrificing the commitment to safety, quality, time and the environment.



rev 05/2023

## EXECUTIVE TEAM

Eric Stenman, President and CEO US  
David Hodnett, SVP and Chief Legal Officer US  
Denise Hubley, EVP and Chief Financial Officer, Buildings

## CIVILS

Mark Konchar, President, Civils  
Mark Johnnie, COO & SVP, Civils  
Jenni Kelley, SVP and Chief Financial Officer, Civils

## BUILDINGS

Brian Cahill, President, California  
Troy Dickson, President, Northwest  
Pleas Mitchell, President, Texas  
Dan Novack, President, Mid-Atlantic  
Scott Skidelsky, President, Southeast  
Pat Dean, SVP, National Operations

## NATIONAL RESOURCES

Kasey Bevans, SVP, Chief Information Officer  
Daniel LaFrance, VP, Compliance  
Ed Littleton, SVP, Risk Management  
Leslee Mallinson, SVP, Brand and Communications  
Christine McAnney, VP, General Counsel  
Sonya Roberts, VP, Human Resources  
Richard Ryan, SVP, National Safety and Sustainability  
Marla Storm, SVP, Chief Human Resources Officer

## GEOGRAPHIC PRESENCE

Balfour Beatty is strategically positioned as an established market leader in high-growth markets across the country. These markets are attracting businesses, jobs and new residents, and experiencing urbanization growth trends that are fueling the demand for new infrastructure and services.

## US REVENUE + EMPLOYEE COUNT

2022 Revenue \$4.5 Billion  
US Employees 4,200

## SECTORS + MARKET TYPE

### CIVILS

As the nation's population grows and continues to drive urbanization trends, so does the need for reliable infrastructure. Within its focused civils business, Balfour Beatty delivers complex projects that expand the nation's transit, transportation and water infrastructure. Through a variety of delivery methods, Balfour Beatty works with public transit authorities, departments of transportation and local water departments to deliver capital improvement projects funded by the communities in which we live and work.

Markets served:

- Rail
- Highways & Bridges
- Water & Wastewater

### BUILDINGS

Across the nation, we offer our clients a variety of services for projects at all ends of the size, value spectrum scale. Mega projects to smaller interior finish-outs or task order work, we bring the same level of expertise, professionalism, innovation and best-in-class procedures to ensure a successful outcome of your project.

Markets served:

- Civic
- Corporate Offices
- Criminal Justice
- Federal
- Green Building
- Healthcare
- Higher Education
- Hospitality
- Industrial/Manufacturing
- Interiors & Special Projects
- K-12 Education
- Military Housing
- Mission Critical
- Mixed-use/Retail
- Multifamily Housing
- Public Assembly
- Renovation/Adaptive Re-use
- Research & Labs
- Retail
- Transportation

## AWARDS + ACCOLADES

Learn more about some of Balfour Beatty's latest awards and accolades on its [website](#).

## REPRESENTATIVE CLIENTS

Balfour Beatty is committed to serving as long-term, trusted advisors to its clients, which is validated by a repeat-customer rate of more than 80% over the past five years. Following is a representative client list:

- Amtrak
- Caltrain
- DFW International Airport
- Duke University
- Freeport Regional Water Authority
- GDOT
- Hillwood
- KDC
- LA County MTA
- Liberty Mutual
- Lincoln Property Company
- Marine Corps Heritage Foundation
- Matthews Southwest
- Met Life, Inc.
- North Carolina A&T State University
- NCDOT
- Parkland Health System
- Port of Long Beach
- Raleigh-Durham Airport Authority
- Red Hat, Inc.
- RTD – Denver
- Sacramento RT District
- San Diego CCD
- San Diego State University
- TxDOT
- Texas Facilities Commission
- Texas Instruments Company
- Trammell Crow Company
- U.S. Department of Defense
- University of North Carolina
- University of Oregon
- Wake County Public Schools

## MEDIA HOTLINE

+1-214-451-1706