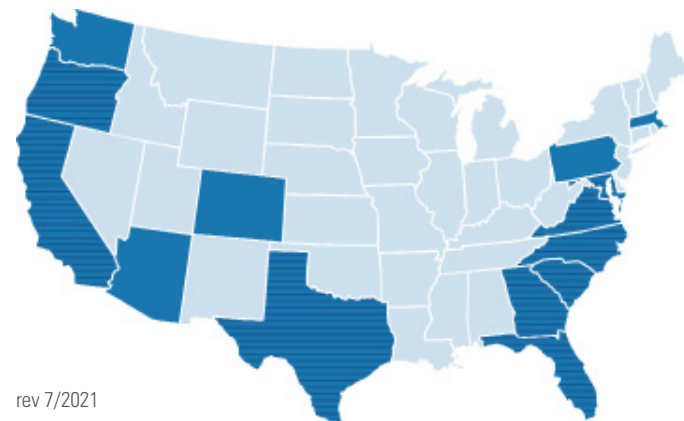


BALFOUR BEATTY US MEDIA OVERVIEW

OUR COMPANY

With a legacy in the United States spanning over a century, Balfour Beatty is an industry-leading provider of general contracting, at-risk construction management and design-build services for public and private sector clients across the country. Performing heavy civil and vertical construction, the company is part of [Balfour Beatty plc](#) (LSE: BBY), a leading international infrastructure group that provides innovative and efficient infrastructure that underpins our daily lives, supports communities and enables economic growth.

Balfour Beatty has a passion for innovation that is fueled by a relentless curiosity, a drive and determination to leverage Lean construction practices, innovative technologies and efficient processes to deliver ever-increasing value for clients. More than ever, clients and trade partners turn to Balfour Beatty to find new, improved ways of delivering projects without sacrificing the commitment to safety, quality, time and the environment.



rev 7/2021

NATIONAL EXECUTIVES

Leon Blondin, Chief Executive Officer US
Eric Stenman, President US
David Hodnett, SVP and Chief Legal Officer US
Daniel LaFrance, VP, Compliance

CIVILS

John Rempe, PE, EVP, Civils Southwest Region
Mark Johnnie, VP, Civils Southeast Region
Mark Birch, Chief Financial Officer
Christine McAnney, VP, General Counsel
Troy Gjerde, VP
Kurt Knebel, VP
Mark Prude, Human Resources Director

BUILDINGS

Brian Cahill, President, California
Pleas Mitchell, President, Texas
Dan Peyovich, President, Northwest
Mike Phillips, President, Mid-Atlantic
Scott Skidelsky, President, Southeast
Pat Dean, SVP, National Operations
Denise Hubley, Chief Financial Officer
Ed Littleton, SVP, Risk Management

NATIONAL RESOURCES

Kasey Bevans, SVP, Chief Information Officer
Mark Konchar, SVP, Chief of Innovation
Leslee Mallinson, VP, Brand and Communications
Keith McCoy, SVP, National Safety

GEOGRAPHIC PRESENCE

Balfour Beatty is strategically positioned as an established market leader in high-growth markets across the country. These markets are attracting businesses, jobs and new residents, and experiencing urbanization growth trends that are fueling the demand for new infrastructure and services.

US REVENUE + EMPLOYEE COUNT

2020 Revenue \$5.0 Billion
US Employees 4,500

SECTORS + MARKET TYPE

CIVILS

As the nation's population grows and continues to drive urbanization trends, so does the need for reliable infrastructure. Within its focused civils business, Balfour Beatty delivers complex projects that expand the nation's transit, transportation and water infrastructure. Through a variety of delivery methods, Balfour Beatty works with public transit authorities, departments of transportation and local water departments to deliver capital improvement projects funded by the communities in which we live and work.

Markets served:

- Rail
- Highways & Bridges
- Alternative Delivery

BUILDINGS

Across the nation, we offer our clients a variety of services for projects at all ends of the size, value spectrum scale. Mega projects to smaller interior finish-outs or task order work, we bring the same level of expertise, professionalism, innovation and best-in-class procedures to ensure a successful outcome of your project.

Markets served:

- Civic
- Corporate Offices
- Criminal Justice
- Federal
- Green Building
- Healthcare
- Higher Education
- Hospitality
- Industrial/Manufacturing
- Interiors & Special Projects
- K-12 Education
- Military Housing
- Mission Critical
- Mixed-use/Retail
- Multifamily Housing
- Public Assembly
- Renovation/Adaptive Re-use
- Research & Labs
- Retail
- Transportation

AWARDS + ACCOLADES

Learn more about some of Balfour Beatty's latest awards and accolades on its [website](#).

REPRESENTATIVE CLIENTS

Balfour Beatty is committed to serving as long-term, trusted advisors to its clients, which is validated by a repeat-customer rate of more than 80% over the past five years. Following is a representative client list:

- Amtrak
- Caltrain
- DFW International Airport
- Duke University
- Freeport Regional Water Authority
- GDOT
- Hillwood
- KDC
- LA County MTA
- Liberty Mutual
- Lincoln Property Company
- Marine Corps Heritage Foundation
- Matthews Southwest
- Met Life, Inc.
- North Carolina A&T State University
- NCDOT
- Parkland Health System
- Port of Long Beach
- Raleigh-Durham Airport Authority
- Red Hat, Inc.
- RTD – Denver
- Sacramento RT District
- San Diego CCD
- San Diego State University
- TxDOT
- Texas Facilities Commission
- Texas Instruments Company
- Trammel Crow Company
- U.S. Department of Defense
- University of North Carolina
- University of Oregon
- Wake County Public Schools

MEDIA HOTLINE

+1-214-451-1706